

# JAPS Second Hand Uniform Seller's Guide

## PREPARING AND DROPPING OFF YOUR ITEMS

To prepare your clothing for sale, please first remove any name tags because we can't sell items with the name tag attached. If the uniform helpers have time before the sale, they will remove them but the items without tags always get put out first and if they aren't removed its quite likely they will not be put out for sale at all or put out near the end.

Each item needs to have a sellers label that contains the price, description and information that enables us to pay you the 20% commission on the item. Items without labels will be assumed to be JAPS stock and the proceeds fully donated to the JAPS PA. Labels and safety pins are available in the Middle School Office, or you can print labels from the website. For the sake of helpers and customers alike, please could you use safety pins rather than pins!

Prepared items should be left in the Inner Hall of the Middle School or the Hall in the Pre-Prep, but only on the morning of the sale, as both schools are short of space and they don't want the bags getting in the way in the days leading up to the sale.

All items of course should be clean and some items such as shirts benefit from ironing. Also blazers or coats that have been dry-cleaned and are still in wrapping, will usually command a much higher price.

Clean football boots can be brought in for sale and any other small items of non-uniform sports accessory such as gloves and shin pads. We do not have space to store hockey sticks or tennis rackets.

Some items do not sell well because they are reasonably cheap to buy in the shops (e.g football shorts, pre-prep jogging bottoms) or show age very quickly (e.g. jumpers and red shirts). We would recommend you take account of this when setting the price.

## PRICING GUIDE

Only items in top condition, i.e. nearly new, will fetch the upper prices. Parents' Association stock tends to sell at the lower end of the scale because we haven't the space to store it and would like it to sell quickly. No items less than £1 please.

### Middle School Uniform

Summer Culottes	£2 - £10
Winter Culottes	£2 - £10
Blouses	£1 - £3
Jumpers	£1 - £4
Blazers	£5 - £20
Winter Coat	£5 - £20
Waterproof Jacket	£3 - £10
Navy PE Shorts	50p - £3
Navy PE Shirt	50p - £3
Swimming Cost.	50p - £3
Tracksuit Trousers	£5 - £10
Fleece	£5 - £10
Skort	£5 - £10
Blue/Red Games Socks	50p- £3
Blue/Red PE Shirt	£5 - £10
Navy Leotard	£2 - £5

### Pre-prep Uniform

Red Sweatshirts	50p - £3
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Navy Tracksuit Pants	£1 - £4
Navy Cardigan	£1 - £4
Summer Pinafore	£2 - £10
Winter Pinafore	£2 - £1

### PAYMENT

The school take a commission of 20% on the sale price. Payment will be made either by cash via the Pre-Prep school office, the Middle School PTA drawer or bank transfer, depending on what you have stated on the sale ticket.

### UNSOLD ITEMS

If there are unsold items that you would like returned, you need to contact the organisers at [japsuniform@gmail.com](mailto:japsuniform@gmail.com) before the sale so they can make a note to put them to one side and put them in a bag for collection in the school office. In general, you should not expect to receive back unsold items, so please make sure they are priced to sell. If items are more than 2 sales old, they will be treated as JAPS stock (full donation), and if we see items that are highly priced and more than two sales old, we will reduce the price in order to sell them more quickly.